

Talaat: A cooperation agreement between ITIDA and PepsiCo Egypt to expand the export of outsourcing services to regional markets

By: Basel Khaled
Mohamed El Kholy

Minister of Communications and Information Technology Amr Talaat witnessed the signing of a cooperation agreement between the Information Technology Industry Development Authority (ITIDA) and PepsiCo Egypt, with the aim of expanding the export of outsourcing services from the company's regional service center in Egypt, PepsiCo Cairo Business Services Center (CBS).

The agreement was signed by Eng. Amr Mahfouz, CEO of the Information Technology Industry Development Agency (ITIDA), and Mohamed Shelbaya, Chairman of the Board of Directors of PepsiCo Egypt, and in the presence of Najia Al-Haraki, General Manager of the Shared Services Center in Cairo at PepsiCo Egypt, and a number of leaders of the Ministry of Communications and Information Technology and the company in Egypt.

The three-year agreement aims to increase Egyptian exports of various information technology products and services, including outsourcing and joint services, by motivating and encouraging PepsiCo Egypt to expand its services to different markets from its center in Egypt by providing young and trained cadres and creating more than 200 A new job opportunity for Egyptian youth, which contributes to strengthening Egypt's international position in this industry.

For his part, Dr. Amr Talaat affirmed the Ministry of Communications and



Information Technology's full support for choosing Egypt as a destination for providing outsourcing services to the company in a number of its branches around the world. He praised this new partnership, which will provide excellent job opportunities for Egyptian youth, in light of the implementation of an ambitious strategy to empower and train Egyptian youth, with languages and digital tools to compete in the global labor market in the field of providing digital services in light of the distinguished position that Egypt enjoys as an attractive location for providing these services and its leadership Regional Middle East and Africa in this

important industry. Amr Mahfouz, CEO of the Information Technology Industry Development Agency (ITIDA), stressed the authority's keenness to enhance the attractiveness of the Egyptian market to attract more joint service centers and cross-border services, which are witnessing increasing growth as a result of the development of digital solutions and the adoption of many international institutions and companies of policies aimed at improving the quality of support services to its customers while reducing the costs of operations and human resources, noting that the authority is working to implement an ambitious strategy to triple exports of outsourcing

services within the next five years.

For his part, Mohamed Shelbaya, Chairman of the Board of Directors of PepsiCo Egypt, said we are pleased with the cooperation with the Ministry of Communications and Information Technology and the efforts made by ITIDA to grow the shared services sector and the various incentives it offers to provide young skills and qualify them for professional work, which contributes to attracting and encouraging international companies to work in Egypt. Shelbaya added: "This partnership also comes within the framework of PepsiCo's global vision to support young cadres and participate in enhancing expertise and creating more job opportunities to achieve sustainable development, in line with Egypt's Vision 2030."

For her part, Najia Al-Haraki, Director General of the Shared Services Center in Cairo, explained that PepsiCo Egypt began providing shared services in 2019, making its center in Cairo the main regional center for providing these services in the Middle East, Africa and Pakistan, and we aim to double the number of employees within the three years. And appointing specialized and qualified Egyptian cadres at the highest level in sales services, marketing, human resources and supply chain, noting that women represent 50% of the total number of employees in the center, in line with our strategy of adopting a culture of promoting diversity and inclusion within the work environment.

53% of companies are left exposed to supply chain attacks - Acronis Cyber Readiness Report 2021 reveals critical security gaps

By: Basel Khaled - Nahla Ahmed

Acronis, the global leader in cyber protection, has released its annual Cyber Readiness Report, providing a comprehensive overview of the modern cybersecurity landscape and the key pain points faced by businesses and remote employees worldwide amid the global pandemic. Acronis' research from last year revealed more than 80% of global companies admitted they were not prepared to transition to remote work - exposing key vulnerabilities businesses must quickly plan and implement solutions for.

Based on findings from this year's independent survey of 3,600 IT managers and remote employees at small and medium-sized companies in 18 countries across the globe, the report states that 53% of global companies have a false sense of security when it comes to supply chain attacks. Despite the globally recognized attacks on trusted software vendors, like Kaseya or SolarWinds, over half of IT leaders believe that using "known, trusted software" is sufficient protection - making them an easy target.

The cybercrime industry proved to be a well-oiled machine this year - relying on proven attack techniques, like phishing, malware, DDoS and others. Threat actors are increasingly expanding their targets, while organizations are held back by the growing complexity of IT infrastructure," says Caiti Wuest, Acronis VP of Cyber Protection Research.

Attacks growing in volume and sophistication Three out of 10 companies report facing a cyberattack at least once a day - similar to last year, but this year, only 20% of companies reported not getting attacked - a drop from 32% in 2020, meaning that the attacks are increasing in volume.

The most common attack types reached record-high levels this year including phishing attacks - that continue to grow in frequency, and are now the top attack type at 58%. Malware attacks are also increasing in 2021: making up to 36.5% of all attacks this year - an increase from 22.2% in 2020.

However, this year was the year of phishing: the demand for URL filtering solutions has grown 10 times since 2020 - with 70% of global companies now recognizing the danger phishing presents to their businesses.

Despite growing awareness of multi-factor authentication (MFA), nearly half of IT managers (47%) are not using MFA solutions - leaving their businesses exposed to phishing attacks. According to these findings, they either see no value in it or consider it too complex to be implemented.

Goal! Cybercriminals use the World Cup as bait over a year ahead of the event

By: Basel Khaled - Nahla Ahmed

Spurting events, just like any major event, are a fine bait for users with cyber fraud tournaments, football championships and other sportsfunding in the past few years. While usually phishing and various spam activity pop up just as the event approaches or even when it is happening, there are exceptions: The World Cup is slated for far-off in November 2022, yet cybercriminals are already using the event to target football fans and businesses alike in the course of two months - from 15 August to 15 October 2021. Kaspersky detected 11,000 fraudulent emails that used the World Cup as a lure.

The emails mostly contained fake business offers - inviting the recipients to participate in a bid for supplying the world's biggest football event. This is a new tactic not typical of sports-related fraud. With the World Cup being a historical event and often having a major economic impact on the host countries and suppliers involved, it is clear why such a lure could be deemed effective.

Examples of spam-emails inviting the recipients to a fake tender

Other emails were targeting regular users from various countries, claiming that they have been selected to participate in an exclusive giveaway or receive an amount from a fund created in the name of the World Cup. In both cases, most likely, the recipients would have been asked to pay a small commission to take part in the bid or giveaway, with no results ever coming forth. In some examples we have seen, the users were offered to fill out the form.

Some of the spam emails detected also contained malicious attachments. Besides emails, users also downloaded malicious documents from the Internet. Kaspersky detected a total of 625 attempts to infect users with files named after the World Cup in 2021. The majority (97%) of attacks were carried out using hoax Word documents that contained false information, most often inviting users to share their personal data. Other threats included AdWare, which produces invasive advertising. Trojan password stealers, which are capable of gathering login info to different devices and Trojans - programs that can carry out various tasks on an infected device remotely.

The recipients of this Hoax Word document were invited to share their personal information in order to claim their prize, while in fact they were simply giving their information away.

The excitement around major events - especially the ones taking place offline, is exploited by scammers on a regular basis to gather personal information and money from users. We see fraudsters trying to profit from events long before they happen and the World Cup serves as a prime example of this trend. It is over a year until the championship kicks off in Qatar, and yet, cybercriminals are already jumping on this topic with new tactics targeting businesses in particular. We anticipate that, as we near the event, there will only be more schemes that try to exploit the World Championship. We encourage users to be attentive when they receive offers that seem too good to be true and carefully check the validity of the messages they receive," comments Tatiana Shcherbakova, Security Expert at Kaspersky.

Refky: 'Expanding its Digital Services is a Top Priority': RCX Reveals its Strategy for 2022

By: Basel Khaled - Nahla Ahmed

Eng. Ahmed Refky, CEO and Managing Director of Raya Call Center Services (RCX) - in response to a question "Alam Rakmany" confirmed that according to the company's new strategy, which began in 2020, to transform from a local company to a global company, which aims to achieve a 25% growth rate in the volume of the company's business, which also means an increase of 25% in the number of employees in Egypt, which currently number 7,000.

In response to a question "Alam Rakmany", he added that the company is already investing in its new strategy in financing about 7 Egyptian start-up companies specialized in developing ICT solutions, which are integrated with the solutions provided by "Raya Call Center Services" company, and are hosted for a period of 3 months. Whereas, RCX's investments do not range between 5-7% in each company, as our goal is not to acquire these emerging companies, but rather to help them develop their solutions as well as promote and market these solutions through hav-



ing a banner of experiences and clients in the local, regional and global markets. Complementing Raya Customer Experi-

ence (RCX)'s achievements and growing leadership in the outsourcing industry locally and internationally, Ahmed Refky, the CEO of RCX - a subsidiary of Raya Holding for Financial Investments - has announced its three-year strategy. He noted the company will primarily focus on expanding its digital services. He also stated that 2021 was a milestone in RCX's history and portfolio.

The key pillars of RCX's strategy for the near future are three. Firstly, to strengthen the current customer portfolio through improving performance and further increasing customer satisfaction, which is in line with changing the company name from Raya Contact Center to Raya Customer Experience, Refky said. "The second pillar is to develop the digital infrastructure to better serve the digital transformation and expand digital services besides voice."

The company has already gone a long way in this regard, which was reflected on the operational statistics, as RCX's services provided during 2021 were divided into digital services (42%) and

voice services (58%) - compared to 30% as voice services, and 10% as digital services in 2020. The company seeks to provide an integrated portfolio of services that includes voice, non-voice, and social media services. The third pillar of the strategy focuses on acquisition efforts and geographic expansion," he added "2021 is a milestone in the history of RCX, given the achievements it witnessed.

RCX has expanded into new leading markets by opening a premises in the US - which has 35% of the global outsourcing market - under the name Raya Customer Experience - LLC in Delaware. It also acquired GULF CX and opened new branches in Saudi Arabia, the United Arab Emirates, and Bahrain, with a value of \$12.2 million, as a step towards transforming from a regional company to a leading global company," Refky added. Also in 2021, RCX launched its business accelerator "Raya FutureTECH", which provides start-ups in various industries with innovative and advanced technology solutions in order to enhance their customer experience.

Asiacell selects Ericsson to modernize and expand its LTE network

By: Mohamed Helmy - Wael Elhosay

Asiacell has extended its strategic partnership with Ericsson (NASDAQ:ERIC) to enhance and improve LTE services in Iraq. The ongoing project will see Ericsson modernizing and expanding Asiacell's LTE network and supplying Asiacell with the latest Radio Access Network (RAN) equipment from the Ericsson RAN System.

Ericsson's modernization and expansion of Asiacell's LTE network will increase the network's capacity to meet the rising demand on mobile broadband connectivity and further realize Asiacell's market plans in the region. Ericsson's software and the latest RAN hardware will improve Asiacell's user experience and optimize spectrum efficiency. Furthermore, the Ericsson's Radio System (ERS) HW supplied by Ericsson supports multi-technology and multi-band operations that will cater



to the current and future needs of Asiacell. According to the June 2021 Ericsson Mobility Report, LTE subscriptions worldwide increased by approximately 100 million during the first quarter of 2021. As LTE networks have been recently launched

earlier this year, Ericsson's state-of-the-art technologies will further improve the overall user experience for LTE consumers and enable Asiacell to offer superior data services nationwide in Iraq.

Amer Sumar, CEO and Managing Director of Asiacell, said: "Asiacell plays a vital role in raising the level of communications infrastructure in Iraq, that is why we ensure the latest technology readiness in everything we do. We are sure that our partnership with Ericsson will take our customers' mobile experiences to a completely new level and help them realize the full promise of the Internet. Moreover, by enhancing our LTE network and offering the best and most advanced services we aim to boost digitalization efforts across the country and preserving Iraq's prepared for the digital age".

As digital transformation progresses across the country, with digital banking, data-

driven financial systems, e-learning, and e-government services growing in popularity, the need for fast and reliable connectivity provided by LTE is paramount. Furthermore, emerging digital technologies that rely on 5G such as Artificial Intelligence (AI) and the Internet of Things (IoT) will play a vital role in the near future.

Kevin Murphy, Vice President and Head of Ericsson Levant Countries at Ericsson Middle East and Africa says: "Today's new partnership with Asiacell marks an important milestone in supporting Asiacell enhancing their LTE services and bringing new communication capabilities across the country. As network technology is becoming a critical infrastructure for the development of any nation worldwide, we stay committed to continue supporting Asiacell in bringing the many possibilities of the next generation communication technologies to its customers".

Within the Ministry of Communications' plan to provide telecommunications services

Vodafone wins a tender to build mobile towers in 7 villages participating in the Good Life initiative

By: Fatmeh Khaled- Nahla Ahmed

As part of the Ministry of Communications and Information Technology's plan to provide telecommunications services in the villages participating in the Good Life initiative, and to provide infrastructure, the National Telecommunications Regulatory Authority announced that Vodafone Egypt won a tender to build infrastructure to improve wireless coverage in 7 villages from the first phase of the Good Life project, which included improving coverage in the villages of the governorates of Bahariya, Matruh, Dakahlia, Sohag, Qena,

Ghorqia, and Qalyubia. The device has passed this tender to all mobile companies, which submitted their technical and financial offers to implement this stage of the project, so that Vodafone Egypt topped the list of competitors by passing the technical tests and submitting it to the best technical and financial offers to implement the project.

This tender comes within the framework of the Ministry of Communications and Information Technology's strategy to develop and equip regions and villages for the digital transformation process that Egypt is witnessing and health, and linking them to areas



of infrastructure development, including the project to improve wireless coverage, in order to provide a better future for our children. This tender, which was won by Vodafone Egypt, reflects the continuous efforts and positive role played by the company to support and develop the Egyptian community, especially the most needy areas. Vodafone is essential in improving the services provided to all citizens and expanding the range of beneficiaries.

For its part, Mohamed Abdullah, CEO of Vodafone Egypt, said: "We are always keen to work with the Ministry of Communications and the Telecommunications Regulatory Authority to develop infrastructure and improve services throughout the Republic". Participating in a decent life initiative and contributing to achieving

the state's strategy in supporting digital transformation, which has become one of the most important pillars of building a better future. Vodafone Egypt contributes with the value of constructing the towers in the seven participating villages, approximately 12 million pounds, coinciding with the announcement by the Vodafone Egypt Foundation that it has signed a cooperation protocol with the Good Life Foundation to provide digital education within 100 schools in the villages participating in the Decent Life initiative by integrating technology and digital infrastructure by education.



Osama Kamal, head of "Trade Fairs" for "Alam Rakamy": President Sisi's patronage: "Cairo ICT 2021" gave a strong impetus to the exhibition and confirms the state's commitment to digitization

By: Basel Khaled - Nahla Maked Osama Kamal, President of Trade Fairs International, the organizer of the 25th edition of the Cairo ICT 2021 exhibition, which will be held from 7-10 November at the Egypt International Exhibition Center, in response to the question "Digital World", confirmed the organizers' keenness to support Entrepreneurs and emerging ICT companies to present their latest solutions and applications during the exhibition, announcing his cooperation with "Digital World" newspaper to discover a number of entrepreneurs and support their presence in the exhibition to review their ideas and search for investors or establish an alliance during their presence in the exhibition.

information and communication technology sector provides it to attract regional and global investments. Hence, we look forward, under its sponsorship of the next session of the exhibition, that the President will inaugurate "Cairo ICT 2021".

In response to the question "Digital World", he explained, there are actually a number of technological initiatives and agreements that will be announced during the exhibition's activities, as the final touches are being completed, but we cannot disclose them now.

In response to the possibility of "Cairo ICT" going outside the Egyptian borders, Osama Kamal said the company is ready to provide its expertise and services to all parties, whether in the Arab or African region, despite the failure of international experiences in the field of exhibitions existing from its original home, as the success of any exhibition is usually linked to its strength in meeting the needs and requirements of the market in which it operates.

He added, personally, that I am not welcome to sell all major Egyptian exhibitions to foreign companies, English companies, and that he refused to offer



Osama Kamal, head of Trade Fairs International, the organizer of the 25th edition of the Cairo ICT 2021 exhibition.

Sisi, President of the Arab Republic of Egypt, who has bestowed his sponsorship on the exhibition during the last 7 Courses, and he opened his activities himself 6 times in a row, through which he launched several local and regional initiatives to support plans and strategies for digital transformation in Egypt and the countries of the Middle East and Africa.

The twenty-fifth edition of the exhibition into a global platform that attracts the interest of all those wishing to develop their businesses and showcase the latest services, solutions and applications in the ICT sector.

Regarding the new that will be presented at the exhibition, Kamal said that this year's session will witness the emergence of several surprises that occur for the first time inside the exhibition, within the celebrations of the Silver Jubilee and the passage of 25 years since its launch, as Cairo ICT is one of the oldest exhibitions in the Arab Republic of Egypt and the only one that is held annually without being affected by any circumstances.

He added, Cairo ICT 2021 will host the eighth edition of the Financial Technology and Digital Inclusion Exhibition and Conference "PAFLIX",

with the expanded participation of a group of leading government and international banks, to showcase their information technology-based banking solutions, under the umbrella of the Central Bank of Egypt.

Regarding the role of "Cairo ICT", to promote and attract foreign investors, he said that it is a framework as a global platform and a comprehensive forum for all workers and those interested in the sector, and based on its historical mission to facilitate the entry of foreign investors into the local market by organizing events and discussion sessions to reach

an accurate understanding of the market and its needs, and open up broader horizons in front of the creators, the Cairo ICT exhibition in its new session for 2021 continues to support creativity and innovation through the "Innovation Arena", which is being held in its sixth edition, which is its arena dedicated to young creators and entrepreneurs to showcase their innovative projects.

For the seventh year in a row, the DSS Security and Public Safety Exhibition and Conference will be held with the participation of major international and local companies working in the field of surveillance cameras and insurance. In response to a question "Digital World" about its interest in virtual reality technologies, Cairo ICT continues to surprise this year through the Connecta exhibition, which is being held for the first time and includes big players in mobile phones and electronic games.

Liferay Participates at Cairo ICT 2021 to Showcase Its Advanced Solutions to Support the Digital Transformation in Egypt

By: Basel Khaled - Mohamed Shawky Liferay Inc., the supplier of the leading open-source platform for creating web, mobile and connected device digital experiences, announced its first-ever participation in the 25th Cairo ICT Exhibition, which will take place November 7-10 at the Egypt International Exhibitions Center (EIEC) in New Cairo. Liferay started in 2004, with 17 years of experience and over 1,000 employees operating in 19 countries, developing businesses to reach the "Digital Transformation" through an innovative Digital Experience Platform that would benefit customers, partners, and employees. Liferay is trusted by over 1,200+ enterprise customers across a variety of industries. In Egypt Liferay is already collaborating with companies like Vodafone, Arab African International Bank, and ATCA to accelerate Egypt's Digital Transformation, which is its key component of Egypt's Vision 2030. Liferay's presence in the Middle East started in 2016, led by Moussallam Dalati, acting as the GM for Liferay Middle East. This region has proved an important customer base for Liferay, showing a significant uptick in interest and the adoption of digital technologies over the last years. Liferay is focusing on supporting enterprises & governments to build digital platforms, based on the latest digital solutions, making it the ideal choice for companies wishing to accelerate towards their digital transformation journey. Moussallam Dalati, GM, Liferay Middle



East, expressed his delight to be attending the Cairo ICT 2021 Exhibition, one of the region's premier events. He said that their participation in the 25th Cairo ICT 2021 is part of the company's development strategy in several countries around the region, including Egypt. "By servicing a diverse variety of institutions, we aim to maintain the high level of service we deliver to our clients, helping them to quickly develop. We intend to establish new lines of connection with prospective customers through our participation at Cairo ICT, concentrating on many industries such as banking, insurance, telecommunications, and the public sector," he added. Omar Shelby, Country Sales Manager, Egypt at Liferay said, "Liferay will showcase a range of its leading solutions and unique use-cases, such as portals, CMS, analytics and B2B commerce within its pavilion, emphasizing on Liferay's value proposition and different digital solutions for our visitors."

Jumia Launches Black Friday Campaign in Egypt

By: Mohamed El Kholy - Nahla Maked Under the theme of "Every Day is a Black Friday", Jumia, the leading e-commerce platform in Egypt, announced the launch of its annual campaign "Jumia Black Friday" which is the biggest sale of the year, from 30-30th November.

In its ninth edition, Jumia in partnership with thousands of sellers and brands like American Eagle, Dove, LC Waikiki, Banque Misr, Vuu and KFC will offer consumers a wide assortment of products at the best prices. Jumia saw a consumer shift to groceries and everyday essentials since the COVID-19 pandemic, a trend that will also reflect in this year's Black Friday. Other categories expected to have mind-blowing deals include men and women's fashion, cosmetics, mobiles and mobile accessories, home appliances, televisions and electronics, sporting goods, kids' products, automobile accessories, food and beverages and home care products.

Jumia, in partnership with National Bank of Egypt and other banks, will also offer installment services without any interest. Consumers using JumiaPay App, will benefit from installment offers over 24 months with 0% interest with Banque Misr, Alexandria Bank, and NBEK credit cards. Jumia will also offer a 10% discount on both ADB cards and Banque Misr ATM cards. Black Friday offers include the biggest discounts in November, and the customer gets double points every Friday (5,12,19 and 26) upon purchasing.



Through Jumia Primo, consumers will get discounts of up to 50% and 50 EGP every Friday, and a 20 EGP on Jumia food. Consumers are eagerly waiting for Black Friday season as it is considered as a feast of discounts and offers. Jumia will present a new offer everyday, as this season helps to offset the burden on citizens and provide locally made or imported products at competitive prices," said Eng. Heisham Safwat added that. The spread of Coronavirus accelerated the growth rates of e-commerce and this was reflected in the reliance of many consumers purchasing daily needs and food commodities online. In addition, Jumia continues to emphasize the necessity of digital transformation and financial inclusion in Egypt by encouraging consumers to use online methods for payment.

In the 43rd Edition: TikTok Launches #FilmOnTikTok to Celebrate the Sponsorship of Cairo International Film Festival

By: Nahla Maked - Bakimam Khaled As part of its mission to nurture talent and support content creators to discover more opportunities that highlight their skill, TikTok, the world's leading video and entertainment platform, announced its sponsorship of the 43rd edition of the Cairo International Film Festival, which will be held from November 26th to December 5th. The festival will be attended by a number of distinguished movie stars, actors, and local and international filmmakers.

The sponsorship comes in line with the platform's commitment to create a positive and safe in-app environment that allows creators to explore new talents and feel inspired. Therefore, TikTok announced the launch of their #FilmOnTikTok competition for its users to share their talents in conjunction with the festival. The contest comes in three categories, namely "Best Short Film on TikTok", "Best Actor on TikTok", and "Best Actress on TikTok". Winners in each category will receive a valuable prize, in addition to being honored alongside movie stars at the closing ceremony.

Participating films will be filtered in three stages: the first stage, the top 100 videos will be selected according to the number of likes, shares, comments, and views on TikTok. As for the second stage of the competition, the videos will be evaluated by a jury committee, which will be formed by the Cairo International Film Festival and will be subject to special supervision consisting of experts, where they select 10 videos from each category. The filtered videos will then qualify for the third stage of the competition, where the videos are promoted and announced on the platform for users to vote on in each category.

cPacket Networks Extends Cloud Visibility with Microsoft Azure Gateway Load Balancer

By: Mohamed El Kholy - Mohamed Helmy cPacket Networks, a leading provider of intelligent observability for hybrid-cloud and multi-cloud networks, announced its integration with Microsoft Azure's newly launched Gateway Load Balancer (GWLB) service - at Microsoft Ignite today. As one of Microsoft's cloud visibility solution partners, cPacket's cCloudTM Visibility Suite is deployed in Azure as an agentless bump-in-the-wire solution across leading financial and technology enterprises. The new point of integration makes it easy to deploy, scale, and manage third-party security or application monitoring virtual appliances at the cloud edge, making it more secure and economical. As more enterprises, governments, and service providers move to the cloud or expand to multi-cloud, visibility into network traffic is a day-one requirement for good application experience and security monitoring. "cPacket's cCloud solution provides deep network intelligence for security delivery, isolating application vs. network issues, and troubleshooting SLA gray areas, enabling smooth sailing pre and post cloud migration," said Jain Kenney, Sr. Director PLM at cPacket Networks. cPacket cCloud is among the industry's leading and most complete multi-cloud visibility solution, including cloud-native packet brokering, packet capture, and service-level indicators (SLI) such as stateful analysis for TCP and real-time UDP/HTTP applications, latency monitoring, connection issues, as well as PCAP files for security forensics. "Through Microsoft Azure Gateway Load Balancer, customers can easily use the virtual appliances they need without additional management overhead, reducing the risk of downtime due to erroneous changes and eliminating single points of failure," said Nouran Anwar, Partner PM Manager, Microsoft.

Dell Technologies to Showcase Digital Transformation Accelerators at Cairo ICT 2021

By: Basel Khaled - Adel Farig Dell Technologies and partners will showcase future-ready, secure, agile and tailored IT infrastructure solutions at Cairo ICT 2021. The solutions are designed to empower regional organizations to embrace market shifts in a digitally transformed, data-led economy. As the region embarks on an ambitious diversification plan, digital transformation accelerators will be a game-changer in building a thriving economy. Data-led innovation will be fundamental to achieving the strategic roadmap laid out by the country to becoming one of the strongest global economies, attain socio-economic progress and position itself as a thriving hub for talent and innovation.



Technology empowers new ways of living, learning and working from anywhere at any time and we are committed to making digital transformations real for organizations in the country. As a trusted advisor to our customers and partners, we focus on helping to chart a successful digital roadmap. Combined with the various national digital initiatives, we are helping to unlock the potential of digital technologies to drive value and long-term business growth," said Thera Hekba, General Manager, Egypt at Dell Technologies. On the stand, Dell Technologies partners will showcase the company's end-to-end suite of infrastructure solutions covering multi-cloud, digital workplace, data, IoT and smart security. From device to cloud to edge, the offerings are part of Dell Technologies strategy to deliver fully integrated technologies that allow businesses and workloads to be managed seamlessly. Dell Technologies will also con-

Mastercard Partners with MoneyFellows to Launch Innovative Digital Solutions and Services

By: Nahla Ahmed - Mohamed helmy Mastercard has partnered with MoneyFellows, the digitized ROSCA (Rotating Saving and Credit Association) system, to offer MoneyFellows customers a range of new digital solutions and services that will help drive the expansion of Egypt's digital economy.

MoneyFellows has taken the traditional ROSCA model, or "Game eye" as referred to by Egyptians, into the digital age by offering customers affordable credit and saving opportunities to meet their financial needs with ease and convenience. MoneyFellows allows its customers to make payments for their monthly installments through a seamless user experience.

As part of the new partnership, MoneyFellows customers can now receive funds through Mastercard prepaid cards. The partnership is expected to open the doors to thousands of new customers over the coming years, allowing many to embrace digital payments for the first time. "Our partnership with MoneyFellows is another milestone in Mastercard's continuous



support to fintech and our efforts to drive financial inclusion across Egypt. We are responding to the market's needs for digital financial services and strive to use our expertise and technology to create a system that facilitates easy, safe, and secure transactions for all. We are delighted to partner with MoneyFellows as we take an age-old practice and bring it into the digital age," shared Mohamed Assenn, Egypt's Country Manager, Mastercard. Consumers have adjusted their purchasing patterns to embrace emerging payment technologies, which has been further accelerated

by the pandemic. According to the Mastercard Payments Index , new payment technologies are becoming more widely adopted, and customer demand for new, rapid, and flexible digital experiences is increasing, with 83% of consumers in Egypt having access to more ways to pay compared to the previous year. 94% of Egyptian consumers stated that they are willing to explore using at least one innovative payment method in the coming year, such as cryptocurrency, biometrics, contactless payments, or QR codes.

"Joining forces with Mastercard will help us digitize and simplify our operations as well as offer more convenience to MoneyFellows customers," said Ahmed Waddi, Founder and CEO, MoneyFellows. "The technology and vast global network Mastercard provides will pave the way to extend the umbrella of financial inclusion to new untapped segments and more customer acquisition as well as cross-border expansions. We are excited about such a fruitful cooperation that will certainly flourish with many synergies."

Etisalat and Ericsson address sustainability and climate action at Expo 2020

By: Mohamed Shawky - Nahla Ahmed Etisalat and Ericsson hosted a sustainability themed event titled "ICT journey towards race to net-zero" at the Swedish pavilion at Expo 2020. The event was a call to action from the Expo to the whole world to leverage technologies in accelerating the shift to a low carbon economy and finding new ways to improve energy efficiency, reducing emissions, and addressing the most pressing challenge of our time - the climate crisis. According to Ericsson research, ICT solutions can enable a reduction of global carbon emissions by up to 15 percent by 2030. With the UAE being the first country in the Gulf to commit to net zero carbon emissions by 2050, the event was well aligned with the UAE's vision and the 2030 agenda for sustainable development. Throughout the event, Etisalat and Ericsson also shed light on in-



novative solutions and partnerships that support the global journey to net-zero emissions and how technology can be leveraged to be at the service of the environment. In addition, the two companies

spoke about innovative partnerships and solutions that support net-zero and projects in the United Arab Emirates and in the region and how using 5G will help decarbonize industries. Dr. Ahmed bin Ali, Group Senior Vice President, Corporate Communications at Etisalat said, "We realize the potential ICT has in reducing carbon emissions in industrial operations and accelerating the race to net-zero future. The UAE has demonstrated outstanding leadership in taking initiatives to control emissions and increase energy efficiency. By providing reliable and innovative mobile networks and working alongside various industrial partners in the region, we aspire to leverage technology to create sustainable and new business models and support the UAE to reach its sustainable environment and infrastructure targets of Vision 2021."





هشام صفوت رئيس "جوميا" لـ "عالم رقمي"

إطلاق أول مركز لتطوير تطبيقات خدمات التكنولوجيا وتوظيف 250 مطور من مصر لخدمة أفريقيا

اجرى الحوار : خالد حسن إمداد لشكر، محمد حلمي - هبة احمد

أكد هشام صفوت الرئيس التنفيذي لشركة "جوميا" مصر لتجارة الإلكترونيات على مدى سنوات أن مصر تمتلك إمكانات هائلة على مستوى التكنولوجيا لا تزال غير مستغلة بالكامل، حيث تمتلك مصر 150 مليون مواطن على الإنترنت و250 مهندس تقني على رأسهم، مما يجعلها سوقاً واعدة جداً.

وأشار صفوت إلى أن مصر تمتلك أيضاً احتياجات كل فرع جوميا في أفريقيا كلها وليس مصر فقط، ومن المتوقع أن يتم افتتاح فرع آخر للمركز في محافظة الاسكندرية خلال عام 2022.

ورداً على سؤال "عام رقمي" عن إطلاق الشركة الجديدة في مصر، أوضح صفوت أن الشركة هي "Black Friday" عبر تطبيقاتها الإلكترونية في 30 نوفمبر الحالي لتسويق الإلكترونيات، قائلاً إن موسم "البريك فايف" يند في عام 2014 حيث تم تطويره للمرة الأولى في مصر.

وأشار صفوت إلى أن الشركة تهدف إلى تحسين وتطوير المنتجات والخدمات التي تقدمها، حيث حققوا إيرادات الموسم معدل نمو يصل إلى 2000% مقارنة بالعام الماضي.

وأشار صفوت إلى أن الشركة تستهدف 100 مليون مستخدم جديد في مصر، وذلك من خلال الدورة الخامسة موسم "البريك فايف"، والتي ستعقد في نوفمبر المقبل.

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زيادة التسوق الإلكتروني وبالتالي استخدام بطاقة الـ 250 مليون مستخدم جديد في مصر، وذلك من خلال الدورة الخامسة موسم "البريك فايف"، والتي ستعقد في نوفمبر المقبل.

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دكتور هشام صفوت

مدير عام شركة جوميا مصر مؤسس ورئيس مجلس إدارتها

في هذه الأوقات الوبائية - ينتشر الراء ان المرض عرضة للبقاء ساكنين وإبقاء مزودين، ليس كذلك، إلا ملاحظتي ان شيئا ما يحدث، وهناك تغير سلوكي كبير. يتزايد قلق المرض ولتفهم بشأن السودا إلى الحياة والمهنية. يربطون المشو بالتصديق والموثوق إلى العمل لإعانة أسرهم. إن ملاحظتي أهم يتجلى في المزيد من المخاطر ويضيق المزيد من الأشياء لإعادة التأهيل بشكل أسرع. تسوء الحظ، يمكن ان يؤذي هذا إن الالم وإجراء مزيد من الجراحة.

قصة إيهبيشك هو جراح عظام يبلغ من العمر 80 عامًا، يعاني من مرض السكري، حيث استنشق الفيروسات، كانت السعال المزيج، بدأ في أسبوع من جراحة العمود الفقري، كما قصة جديدة. تكون شخصية مهمة. قُتبت بزيارة من اللزق. ناقش إيهبيشك إلى جراحة العمود الفقري التي أجراها مع ابنه، يجب معاملة لإفاد العمليات الجراحية للركبة التي أجراها - يجب البدء في إعادة التأهيل في اليوم.

تخصصت بآثار توتخي الحد من بروتوكولات العمود الفقري، وعلى الرغم من أننا لا نمتلكه على مستوى من التلقين العلمي، إلا أننا حرصنا على تجربة إعادة تأهيل العمود الفقري. لم يستطع بدأ في المشي وتدريب الدرجات 3 إلى 4 ساعات في اليوم. بعد أسبوعين، أصبح يمشي بآثار توتخي، يظهر عالم يقين على السعال. أظهر فحص التصوير بالرنين المغناطيسي أكثر من الأضلاع المتألمة، كان كانت مبهمة. بعد ذلك، لم يكن هناك ضغط. ذلك، كان يعارض الأملين من أن خطة إعادة التأهيل أسبوعين. مع مساهمة العناصر الدوائية التي تقدمها بايوتوم، أصبح إيهبيشك الآن مشاياً للتحرك وإعادة التأهيل بشكل جيد. جميع أنشطة إيهبيشك.

قصة ياني يوب: ياني رجل أعمال يبلغ من العمر 52 عامًا، بدأ في مرضه عندما كان يبلغ من العمر 2 عامًا، كان يعاني من مرض السكري، حيث استنشق الفيروسات، كانت السعال المزيج، بدأ في أسبوع من جراحة العمود الفقري، كما قصة جديدة. تكون شخصية مهمة. قُتبت بزيارة من اللزق. ناقش إيهبيشك إلى جراحة العمود الفقري التي أجراها مع ابنه، يجب معاملة لإفاد العمليات الجراحية للركبة التي أجراها - يجب البدء في إعادة التأهيل في اليوم.

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تعاون بين "مواصلات مصر" و"أمان" لتقديم خدمات الدفع والتحويل الإلكتروني مستخدمين بطاقة "مواصلاتي"

أكدت شركة مواصلات مصر، بالتعاون مع شركة أمان، على إطلاق خدمة دفع وتحويل إلكتروني مستخدمين بطاقة "مواصلاتي".

وأشارت الشركة إلى أن هذه الخدمة تهدف إلى تسهيل عملية الدفع والتحويل الإلكتروني، مما يوفر للمستخدمين مزيداً من المرونة والسهولة في التعامل مع خدمات الشركة.

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"أوبولي الإسلامي" يعزز قدرات مكافحة الاحتيال المصرفي بتقنيات "ساس" و"مايكروسوفت"

أكدت شركة أوبولي الإسلامي، بالتعاون مع شركتي "ساس" و"مايكروسوفت"، على تعزيز قدرات مكافحة الاحتيال المصرفي باستخدام تقنيات هاتين الشركتين.

وأشارت الشركة إلى أن هذه التقنيات ستساعد على تحسين دقة وكفاءة عمليات المكافحة، مما يقلل من الخسائر الناتجة عن الاحتيال المصرفي.

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السماء لكافة المحوسب بتقسيم اليوم الدراسي للبرمجة

أكدت وزارة التربية والتعليم، على إطلاق برنامج "السماء" لتقسيم اليوم الدراسي للبرمجة.

وأشارت الوزارة إلى أن هذا البرنامج يهدف إلى تطوير مهارات الطلاب في البرمجة، مما يساهم في إعدادهم لسوق العمل.

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إطلاق "بوابة التربية والتعليم والتعلم الفني"

أكدت وزارة التربية والتعليم، على إطلاق "بوابة التربية والتعليم والتعلم الفني".

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جريدة أسبوعية متخصصة في تكنولوجيا المعلومات والاتصالات

التمن : 5 جنيهات

No. 706 . 16th year Sunday - 7 Nov . 2021 2- ربيع الاخر 1443 هـ 7 نوفمبر 2021 السنة السادسة عشر - العدد 706 - الاحد

برعاية الرئيس السيسي: افتتاح "Cairo ICT 2021"

بمشاركة 620 شركة : اتفاقيات.. مبادرات ومشروعات خلال المعرض

عنها خلال فاعليات المعرض حيث يتم الانتهاء من المسات الأخيرة ولكن لا نستطيع الكشف عنها حاليا .
وعن المشاركة الحكومية بالمعرض قال أسامة هناك نحو 8 وزارات ستشارك بالمعرض اذ للعام الثاني على التوالي تشارك وزارة العدل بقطاعاتها المختلفة لعرض التحول الرقمي الذي تم بالفعل على أرض الواقع بقيادة وزير العدل المستشار عمر مروان والذي سبق غيره من الوزارات في مشروعات التحول الرقمي ، وكذلك الهيئة العربية للتصنيع التي حققت ومازالت تحقق طفرات كبيرة ومعها وزارة الإنتاج الحربي التي تساهم في كل تطور يحدث على أرض الواقع في مصر.



كتب : باسل خالد - محمد الخولي
برعاية السيد رئيس الجمهورية عبد الفتاح السيسي تفتتح اليوم فاعليات الدورة الخامسة والعشرين لمعرض القاهرة لتكنولوجيا المعلومات والاتصالات " Cairo ICT 2021 " ، والذي سيقام في الفترة من 7 - 10 نوفمبر المقبل بمركز مصر للمعارض الدولية وسط مشاركة تعد الأكبر ، من حيث الكم والكيف ، حيث تشارك نحو 620 شركة للتكنولوجيا والاتصالات والنقل في الأجنحة الأربعة ونصف مساحة وهي اجمالي المتاح بقاعات مركز مصر للمعارض كما تستعرض 8 وزارات أهم التطبيقات التكنولوجية التي أطلقتها خلال عام 2021 والتي تهدف الى تطوير خدماتها للمواطن وكسب ثقته .

وردا على سؤال " عالم رقمي " حرص المنظمين على دعم رواد الأعمال والشركات الناشئة لتكنولوجيا المعلومات والاتصالات لعرض أحدث حلولهم وتطبيقاتهم خلال المعرض معلنا تعاونه مع جريدة " عالم رقمي " لاكتشاف عدد من رواد الأعمال ودعم تواجدهم في المعرض لاستعراض افكارهم والبحث عن مستثمرين او إقامة تحالفات خلال تواجدهم بالمعرض .

عملية التحول الرقمي لوكالة التطورات العالمية وتحسين بيئة الاستثمار واستغلال الفرص التي يتيحها قطاع تكنولوجيا المعلومات والاتصالات لجذب الاستثمارات الإقليمية والعالمية ومن ثمة تتطلع في ظل رعايته للدورة القادمة للمعرض ان يقوم السيد الرئيس بافتتاح " Cairo ICT 2021 " اوضح هناك بالفعل عدد من المبادرات التكنولوجية والاتفاقيات التي سيتم الاعلان

من جهته أكد أسامة كمال، رئيس شركة تريفيرز إنترناشيونال، المنظمة لفاعليات المعرض ان الدعم الكبير من السيد رئيس الجمهورية عبد الفتاح السيسي شكل علامة فارقة في تحقيق طفرة في ايجابية ملموسة لمعرض " Cairo ICT " والتأكيد على التزام الدولة المصرية

بمشاركة 250 شركة من 20 دولة :

انطلاق الدورة الرابعة لمعرض ومؤتمر النقل الذكي واللوجيستيات " TransMEA2021 "

على أحدث الابتكارات التي جرى استحداثها داخل وخارج مصر خلال الفترة الأخيرة، وفي ضوء تبني الدولة استراتيجيات طويلة المدى لتعزيز البنية التحتية والنهضة العمرانية.

أشارت المعرض والمؤتمر هذا العام بركزان من خلال عدد كبير من الندوات على عرض كل ما هو جديد في مشروعات وزارة النقل والمخطط تنفيذها وكذلك التركيز على وسائل النقل الأخضر المستدام الصديقة للبيئة وكذلك عرض رؤية الدولة والفرص الاستثمارية في مجال النقل ومشروعات النقل في مجالات الطرق والكبارى والسكك الحديدية والجر الكهربائي والنقل البحري والنهري والموانئ البرية والمراكز اللوجستية على مستوى الدولة مع إتاحة الفرصة للشركات المحلية والعالمية المشاركة في مشروعات تكنولوجيا النقل لعرض قدراتها وما وصلت إليه من تطور في هذا المجال والخدمات المقدمة للمواطن والمستثمر على حد سواء للاستفادة من هذا التطور في مجال النقل.

كتب : محمد شوقي - نهله مقلد

تطلق اليوم ، الاحد ، تحت رعاية فخامة الرئيس عبد الفتاح السيسي رئيس الجمهورية فعاليات الدورة الرابعة من معرض ومؤتمر النقل الذكي واللوجيستيات والتحول للنقل الأخضر " TransMEA2021 " بمشاركة 250 شركة من 20 دولة من كبريات الشركات العالمية المتخصصة في كافة مجالات النقل .
أكدت وزارة النقل أنه في إطار الخطوات الكبيرة التي تقوم بها الوزارة لتنفيذ مشروعات ضخمة في قطاعات النقل والبنية التحتية، وفي ظل التطور الكبير الذي يشهده القطاع بدعم وتوجيهات السيد الرئيس عبد الفتاح السيسي رئيس الجمهورية، وقالت الوزارة إن مشاركة المؤسسات العالمية والمحلية العاملة في قطاع النقل يوضح مدى الاستفادة الواسعة التي تستعسك على المشاركين في المعرض الذي سيوفر منصة حيوية لتبادل الخبرات والتعرف على التقدم المذهل في مجال النقل في مصر في كافة قطاعاته وكذلك التجارب الناجحة حول العالم والاطلاع

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DIGITAL
CHALLENGE

7-10 نوفمبر

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القاهرة الجديدة

سنة
TRANSFORM
TO 2030

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سنة

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